

### Spectrum Scale User Group





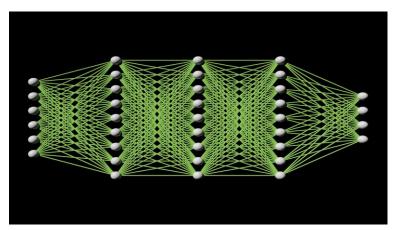




# New Skills for HPCaaS/AlaaS and Research



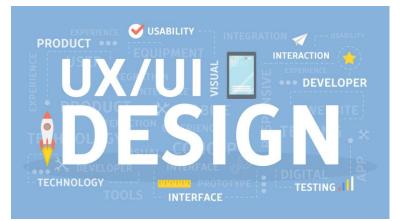
### **Automation**



**Understanding of data** 



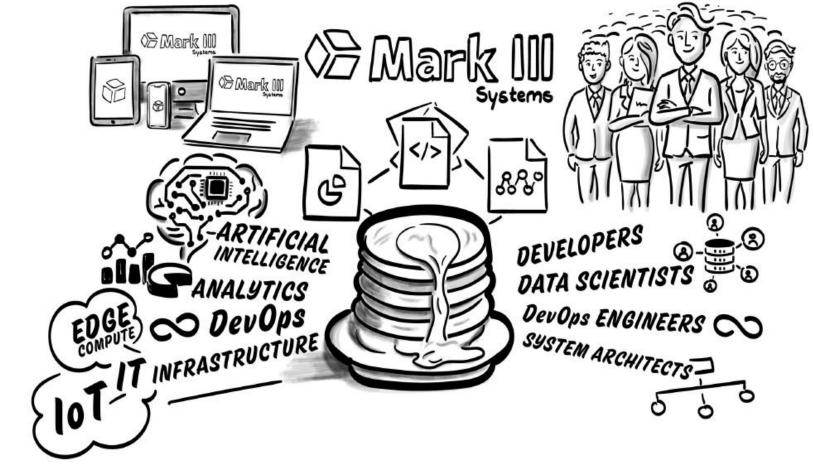
Code







# **The Enterprise Full Stack Partner**





"Partner of the Future" (2017)



# HPCaaS, AlaaS, OpenSource Options

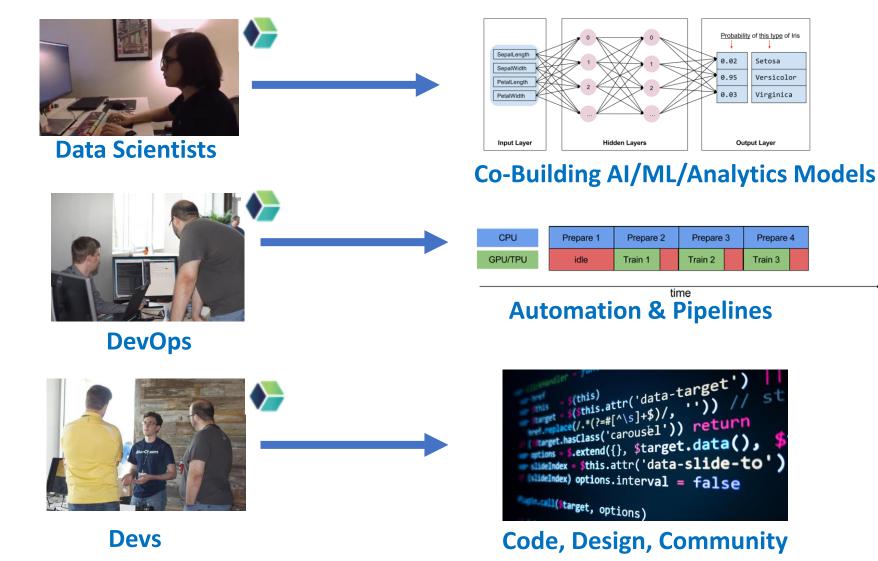


10,000

Different ways to do the same thing



# Bring value to users in the right "language"



Mark III Systems – Innovate and Build with us

Hackathons Builder Workshops

"Technology is only half the game"







# Impact when these skills combine

### Pediatric Cardiology – Catheter and MRI

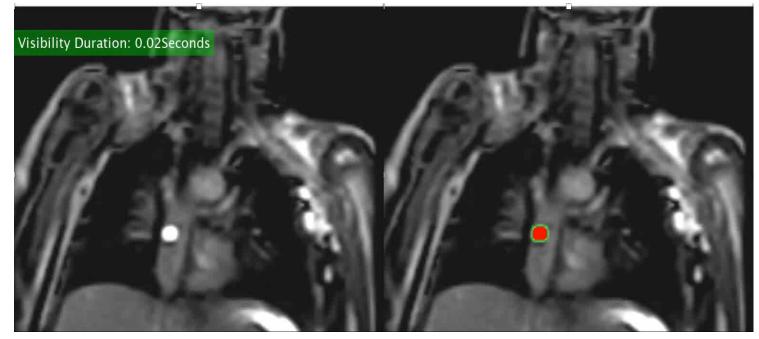
Current State:

- Patients spend 40+ mins under anesthesia
- Identify catheter travel
- Evaluate travel is as expected
- Evaluate irregularities in travel

Desired End State – proven through Hackathon Nov 2019

- Anesthesia can conceivably be reduced to under 1 min from over 40mins on average – DRAMATIC reduction in brain development and other side effects
- Same functionality identified
- In addition to better patient outcomes

   dramatically improved utilization of MRI equipment



### **IBM Beacon Awards**

- 10 IBM Beacon Awards or Finalists in the past 9 years
- IBM Beacon Laureate Award (2018)
  - Only Laureate in history of IBM in Infrastructure category

Mark III

Systems

- 4 Laureates ever awarded in any category
- Beacon Awards in:
  - IBM Storage (3x Winner, 3x Finalist)
  - IBM Software-Defined Storage
  - IBM Cloud
  - IBM Digital Marketing
  - IBM Global Technology Services (Support)
  - IBM Major Markets

IBM Beacon tureate ward 

# IBM ESS and Spectrum Discover Expertise

- 2 Spectrum Discover Alpha/Beta Clients
- IBM Beacon Award 2018 "Outstanding SDS Solution"
  - IBM Spectrum Scale for Data Ocean for SaaS client

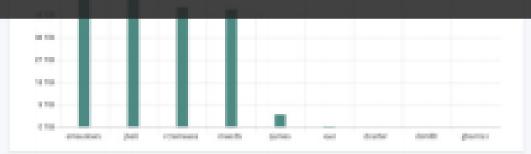
Last special CERTIFICATION DESCRIPTION

22755

Data by Project

Project.

- IBM Beacon Finalist 2018 "Outstanding Storage Solution"
  - IBM ESS for Healthcare Research and secure implementation 6PB on two GL6 ESSs
- In house expertise for ESS connectivity, Discover, Protocol nodes, TCT, Scale



### **IBM** Champions

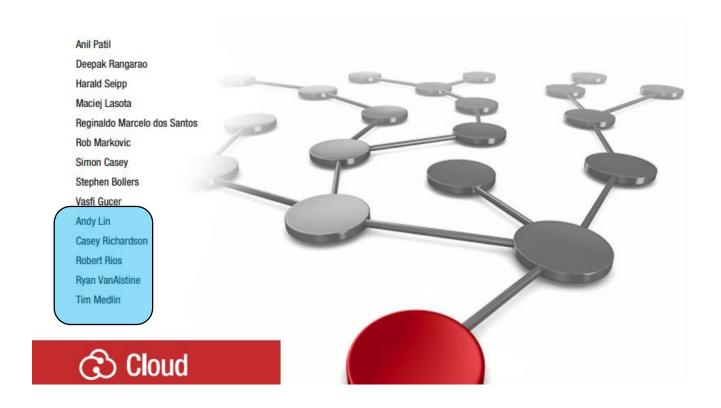
#### **IBM Storage Champions**

- Mark III Systems has 4 out of 44 total (~10% Worldwide)
- IBM Cloud Object Storage Redbook
  - 5 Authors are Mark III Systems "Full Stackers"



# Cloud Object Storage as a Service

### **IBM Cloud Object Storage from Theory to Practice**





### Helping to remove friction to foster innovation

Mark III

Tools and Platforms (To build quickly)

Shared learnings (Based on building things everyday)

Systems

Culture & Talent lessons (Organic)



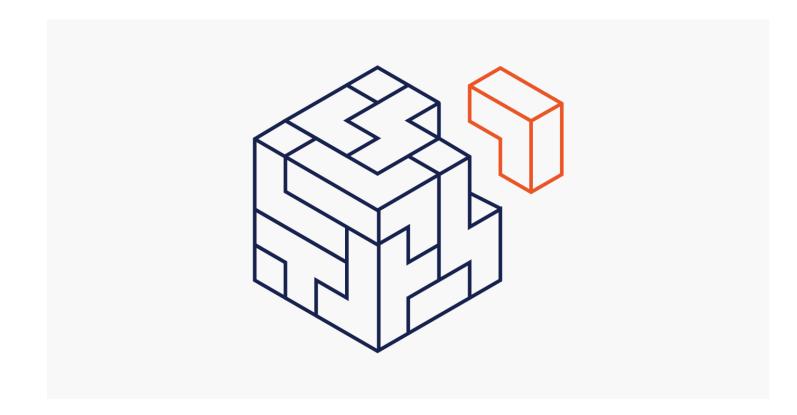
### Automating workloads requires the same approach.

TEMPLATES

	Main create <sub>Q</sub> <sub>KEY</sub> VM		
Create Virtual Machine Job Template	Cross		
Install Apache Job Template 🛤 📾 🖬 🖬 🖬 🖬 🖬 🖬 🖬 🖬 🖉	Platform		
joins domain adds web and sql Workflow Template	Post deploy workflow		
Production Configuration job Template	Use Roles to		
template Workflow Template	"stack" configs		
Win.Run - DSC Feature Web-Server Job Template	<b></b>		
Win.Run - DSC Install SQL 2017 Job Template	Powershell DSC Config		
Win.Run - Extend Disks Job Template	and		
Win.Run - Hello World Job Template	Deployment		
Win.Run - Join Lab Domain Job Template			
Win.Run - Join Lab Domain - OLD Job Template			



### Iterate on a little (modular) task at a time.





## **Feedback loop**





### More: Automated SQL install on the VM

I recthot	17. jain, ad yml	! dsc-SQLinstalLyml ×	1 phiestail-avocymi	I redhatit join ad	
terraform		mo > playbooks > 1 dsc-5 Hanager	QEInstallyml $\geq$ [ ]tasks $\geq$ (	win_dic > # <action< td=""></action<>	
13	- dbato				
15	- doator				
15	- xheav	1. KTUR			
10		Get the SOL Hedi			
18	wdm get u	AND AND AND A REAL PROPERTY.			
19		tp://mlisilona200/SQL	and the state of the		
20		\\setup\\SQLConfigur	contraction of the second s		
21	and the second	and exercised a production of their	accounter b		
22	CONTRACTOR OF	rsively decompress th	a SOL TREFAIL MARKE		
23	win untip		a offer the contract of the	10 million 100	
24		\\setup\\SQLConfigura	tions tin"		
35		:\\setup\\"	Providencials -		
26		inchive: yes			
27					
28	- name inst	all SOL Server			
29	win dsc:				
38		inant SQUSPTUP			
31		Install Drove to		r + combinant and	
32	UpdateE	abled: False			
j3	SourciePi	th: "c:\\setup\\SQLCo	ofigurations\\S0L201	AN=	
34		Minest "MSSQLSERVER"			
35	Installs	ihanedDin: "C:\\Progra	m Files\Uticrosoft 50	L Server"	
36	Tristalit	ihanedwool01r: "C:\\Pro	gram Files (x86)\\Hid	rosoft SQL Serve	
37	Instance	min: "C:\\Program Fil	es\\Hicrosoft SQL Ser	WRITE	
36	SQLUSER	BDD:: "G:\\MSSQL\\Dat	5	and the	
39	SQLUSER	HLogDInt "L:\\MSSQL\\	Logs		
40	SQLTemps	HEDIP: "T:\\HSSQL\\Tem	p08"		
41	SQLTemp	HLogDir: "L:\\MSSQL\\	Temptog"		
-42		T "SQUENGINE, FULLTEXT			
43		tion: "SQL_Latin1_Gen			
-44	Browser	iveStartupType: "Autom	atic		
45		appin: "G:\\MSSQL\\Bac			
46		artupType: "Automatic			
- 47	SQLSysAdminAccounts: "HUILTIW\\Administrators"				
48	PsDscRunAsCredential_username: '{{ ansible_user }}'				
49	PsDscRunAsCredential_password: "{{ ansible_password }}"				
50	no_log: fi	ili e			
9 <b>1</b>					

Full SQL install pulling media from http store, decompress and perform install based on DSC defined parameters written in YAML

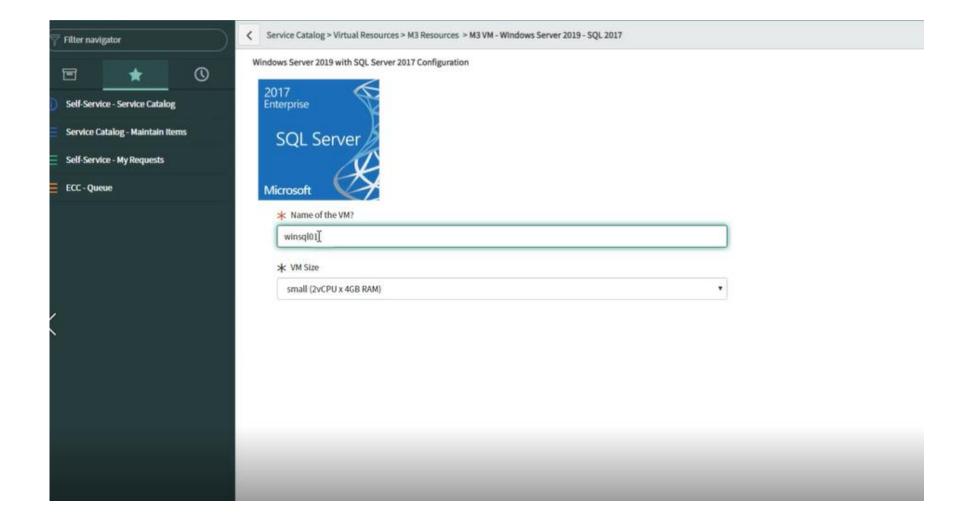


### **MORE:** Integrated into ticketing system (via API)

redhat7_join_ad.yml	! tsk.snow.update_requestyml ×	/ pb.install-awx.yml	1 recitată_je
terraform_ansible_tower_ Bryan McClellan 1 Br 2 Brequires.py 3 ## 4 - include 5 vars: 6 snow_n	<pre>demo &gt; playbooks &gt; 1 tsk.snow.update . a month ago   1 author (Bryan McCleSian renow tasks: ./tsk.snow.get_request.) umber: "{{ snow_number_task }}</pre>	r, request, yml > 4 Transfilling (stress of lither yml	
8         - name: De           10         debog:           11         msg: "           12         msg: "           13         - name: In           14         include           15         - name: Up           16         - name: Up           17         snow_rec           18         table:           20         userna           21         passec           22         instan           23         number           24         data:           25         com           26         stag           27         register           28         - name: Lo	<pre>sc_request present ent: "{{ snow_user }}" ed: "{{ snow_pass }}" ce: "{{ snow_instance }}" t "{{ snow_instance }}" ents: "{{ snow_comment }}" ents: "{{ snow_comment }}" e: "{{ snow_stage   default(get : update_req </pre>	sys	itegrate extern stem into tickel stems using Al
30 debug: 31 msg:	({ update reg })"		



### One possible (self-service) end of the rainbow...



### Low Friction Starting points



### How to Engage – Mark III Systems

- Chris Bogan, VP of Sales, <a href="mailto:bogan@markiiisys.com">bogan@markiiisys.com</a>
- Holly Newman, Business Development & Alliances, <u>holly.newman@markiiisys.com</u>

