

Spectrum Scale User Group





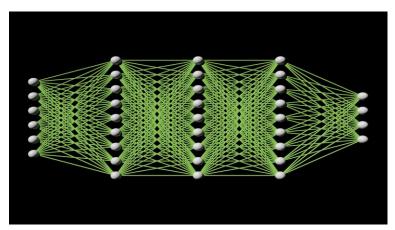




New Skills for HPCaaS/AlaaS and Research



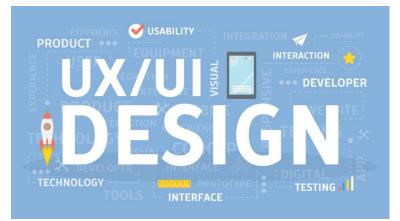
Automation



Understanding of data



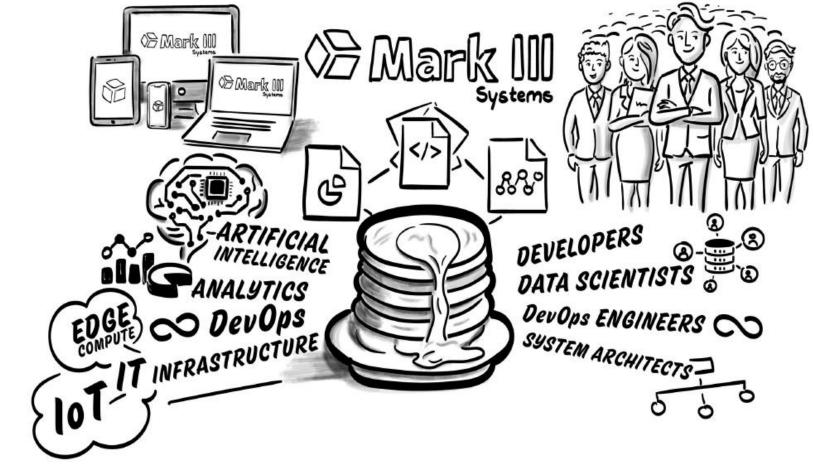
Code







The Enterprise Full Stack Partner





"Partner of the Future" (2017)



HPCaaS, AlaaS, OpenSource Options

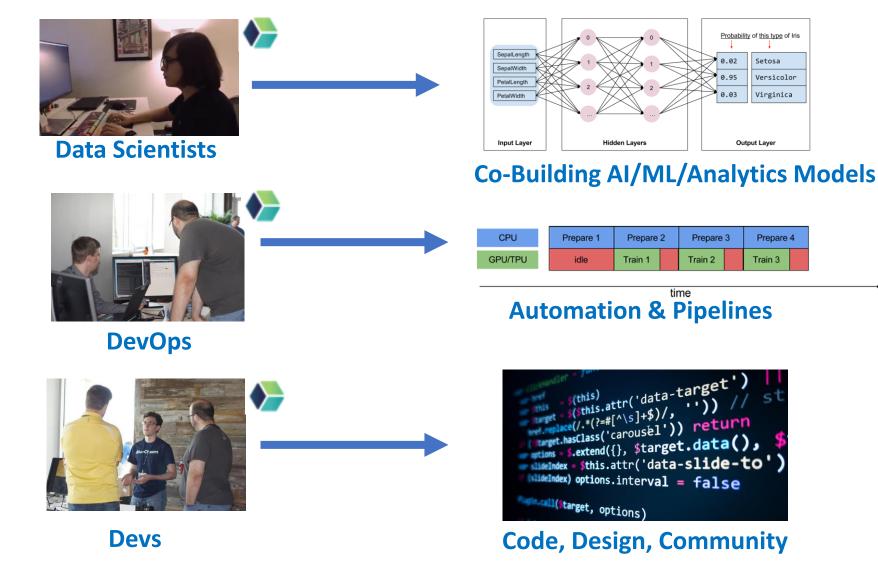


10,000

Different ways to do the same thing



Bring value to users in the right "language"



Mark III Systems – Innovate and Build with us

Hackathons Builder Workshops

"Technology is only half the game"







Impact when these skills combine

Pediatric Cardiology – Catheter and MRI

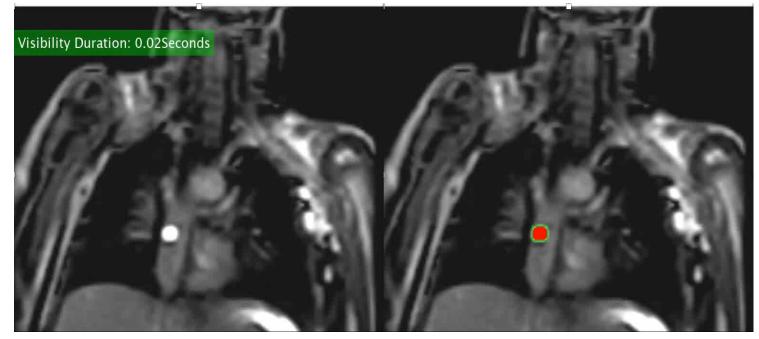
Current State:

- Patients spend 40+ mins under anesthesia
- Identify catheter travel
- Evaluate travel is as expected
- Evaluate irregularities in travel

Desired End State – proven through Hackathon Nov 2019

- Anesthesia can conceivably be reduced to under 1 min from over 40mins on average – DRAMATIC reduction in brain development and other side effects
- Same functionality identified
- In addition to better patient outcomes

 dramatically improved utilization of MRI equipment



IBM Beacon Awards

- 10 IBM Beacon Awards or Finalists in the past 9 years
- IBM Beacon Laureate Award (2018)
 - Only Laureate in history of IBM in Infrastructure category

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Systems

- 4 Laureates ever awarded in any category
- Beacon Awards in:
 - IBM Storage (3x Winner, 3x Finalist)
 - IBM Software-Defined Storage
 - IBM Cloud
 - IBM Digital Marketing
 - IBM Global Technology Services (Support)
 - IBM Major Markets

IBM Beacon tureate ward

IBM ESS and Spectrum Discover Expertise

- 2 Spectrum Discover Alpha/Beta Clients
- IBM Beacon Award 2018 "Outstanding SDS Solution"
 - IBM Spectrum Scale for Data Ocean for SaaS client

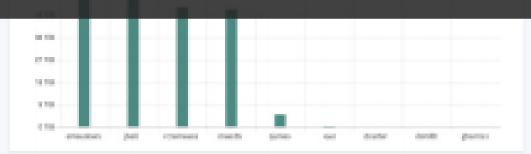
Last special CERTIFICATION DESCRIPTION

22755

Data by Project

Project.

- IBM Beacon Finalist 2018 "Outstanding Storage Solution"
 - IBM ESS for Healthcare Research and secure implementation 6PB on two GL6 ESSs
- In house expertise for ESS connectivity, Discover, Protocol nodes, TCT, Scale



IBM Champions

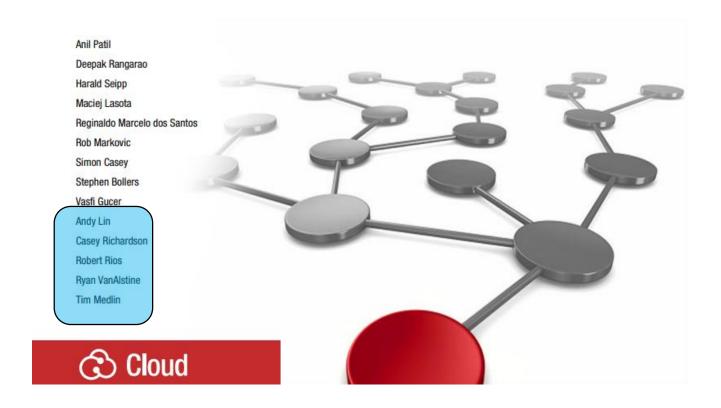
IBM Storage Champions

- Mark III Systems has 4 out of 44 total (~10% Worldwide)
- IBM Cloud Object Storage Redbook
 - 5 Authors are Mark III Systems "Full Stackers"



Cloud Object Storage as a Service

IBM Cloud Object Storage from Theory to Practice





Helping to remove friction to foster innovation

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Tools and Platforms (To build quickly)

Shared learnings (Based on building things everyday)

Systems

Culture & Talent lessons (Organic)



Automating workloads requires the same approach.

TEMPLATES

	Main create _Q _{KEY} VM		
Create Virtual Machine Job Template	Cross		
Install Apache Job Template 🛤 📾 🖬 🖬 🖬 🖬 🖬 🖬 🖬 🖬 🖉	Platform		
joins domain adds web and sql Workflow Template	Post deploy workflow		
Production Configuration job Template	Use Roles to		
template Workflow Template	"stack" configs		
Win.Run - DSC Feature Web-Server Job Template			
Win.Run - DSC Install SQL 2017 Job Template	Powershell DSC Config		
Win.Run - Extend Disks Job Template	and		
Win.Run - Hello World Job Template	Deployment		
Win.Run - Join Lab Domain Job Template			
Win.Run - Join Lab Domain - OLD Job Template			



Iterate on a little (modular) task at a time.





Feedback loop





More: Automated SQL install on the VM

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Full SQL install pulling media from http store, decompress and perform install based on DSC defined parameters written in YAML

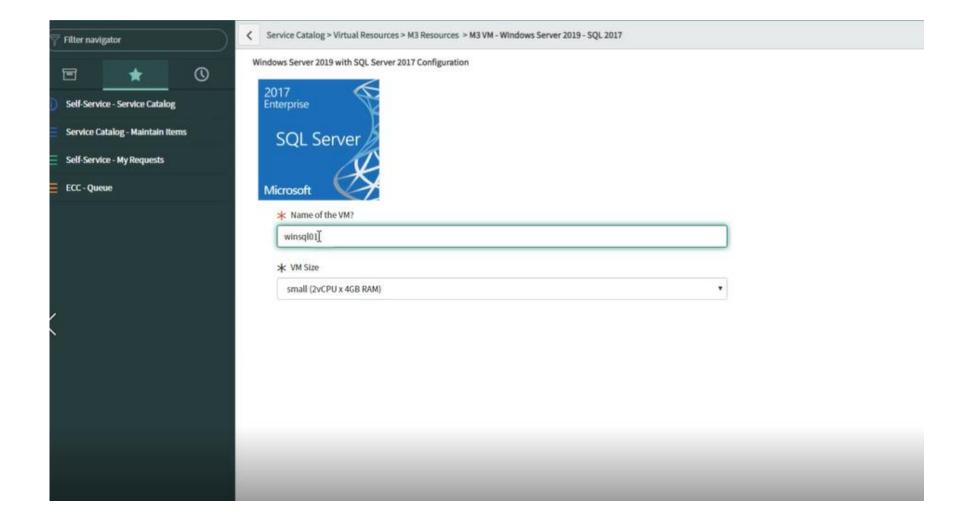


MORE: Integrated into ticketing system (via API)

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One possible (self-service) end of the rainbow...



Low Friction Starting points



How to Engage – Mark III Systems

- Chris Bogan, VP of Sales, bogan@markiiisys.com
- Holly Newman, Business Development & Alliances, <u>holly.newman@markiiisys.com</u>

